

Diagnosing Corruption in Public Procurement

A Guidebook to Identify Red Flags on Public Procurements in the Health Sector

Preface

Corruption profile:

- What is corruption?
- Corruption is a misuse of trusted power for private gain. (Definition of Transparency International). This may appear in the public or private sector.

Which are the most sensitive areas?

- Capital Investments
- Purchase of goods and services
- Production Industry
- Granting of licenses and permits
- Customs
- Inspectorates

Which people are most likely to be affected by corruption?

- Request unit
- Commission for bid's evaluation
- Contract managers and
- People that accept goods, services

Shall the corruption cases in public procurements be reported in media?

- In principle the media should be notified on all cases suspected for corruption
- There are times when publication in the media may damage the investigation and sometimes it is better to wait before publicating the facts

Introduction to procurement monitoring reports

- I. Research report
- 2. Case study
- 3. Short Analyzes of Tenders and Policies
- 4. Research media articles

Planning (Red Flags)

- The project has no justification, it is in favor of the individual or group close to the institutional leaders;
- Procurement of innovative products (patented products);
- Technical specifications and criteria are unclear;
- Technical specifications are tailored to a small group of businesses or one;
- Negotiated, emergency or restricted procedure is unnecessarily applied;
- Defines a product brand;
- Applications for access to official documents are refused.

Planning (Red Flags)

- Ignoring requests for clarification of the tender dossier;
- Explanations that do not help companies or do not answer the question (for example, "refer to tender dossier");
- No notice is published for contract;
- Bidders withdraw the offer to clear the way for another operator;
- Delay in submitting the tender dossier or clarifying answers;
- Accept bids after the submission deadline;
- Part of the bid is lost, the dossier is opened before the specified date for opening and evaluating bids or specific documents are lost.

Tender Evaluation (Red Flags)

- Committee members are not competent to evaluate tender bids;
- Any of the members of the commission has a conflict of interest;
- A generalized bids evaluation report is compiled without specifying the exact reasons for the elimination of non-responsive operatos and the reasons for the contract award of the winning operator;
- The number of companies that tendered is very small (one or two bids);
- Eliminated as unacceptable to the cheapest bidder;
- A large number of operators have been eliminated from the process.

Tender Evaluation (Red Flags)

- Cheaper bids are withdrawn from the tender, or refuse to sign the contract;
- Delays in bid evaluation;
- Failure to respect the criteria of the tender dossier in the evaluation of the bids;
- Similarity of bids, prices, bank guarantees, tender insurance and others that show that they may be the same bidders;
- The evaluation report has been amended, or the procurement officer does not accept the recommendation of the Bid Evaluation Commission;
- The bid winner has a subcontracting with persons close to the officials.

Contract Management (Red Flags)

- Payment inconsistent with the level of performance;
- The company refuses to perform certain parts of the contract;
- Supervisors or contract managers are not professional or have conflict of interest;
- Low quality of products;
- Delay in payments for operators;
- Unjustified penalties for companies;
- Very short deadlines for contract;
- Contract for additional work for the winner without reasonable cause;
- Amendment of contract after being signed by the parties;
- Goods purchased are not used, remain in the warehouse.

Analysis for Monitoring Tender Selection

- The project has a high value and importance for the community;
- Sectors that have the greatest potential to be affected by corruption should be monitored;
- Monitor sectors for which the organization is focused;
- Monitor tenders for which there have been complaints.

Documents to be reviewed

- I. Contract Notice
- 2. Contract Award Notice
- 3. Notification of contract signing
- 4. Procurement plan
- 5. Tender dossier
- 6. Minutes of Bid Opening
- 7. The economic operator's offers (this includes all participants in the procurement activity)

Documents to be reviewed

- Bid evaluation report
- Complaints in several health institutions (for example Public Health Organization)
- Contract implementation reports
- Payment bills